

## BILL OF WRITES

Resolved by we grant writers and program planners that in order to design a more perfect program, write more excellent proposals, use a more professional approach, establish a new and better way of thinking, ensure our program's fundability, and provide for the common good through better programming—we do hereby hold these truths to be self evident:

1. Ask not what the funding agency can do for you, but what you can do for the funding agency.
2. "Artfully sell the problem."
3. Good grants are read, but only excellent grants are funded.
4. "There's no need to fear, Underdog is here!"
5. The main thing is to keep the main thing the main thing.
6. Better your thinking by asking better questions.
7. No field ever got plowed by a farmer turning it over in his head.
8. Be friendly to your Reader/Scorer and your Reader/Scorer will be friendly to you.
9. Remember the "Aha!" Factor